

2006 Performance: H. Roice Nelson, Jr.

#	Activity	Specifics	Performance Factors
A.	Tiles™		Transfer of critical information
A.1.		Managed the team completing all Tiles except Tile-29, waiting on log data to database to complete this Tile	Effectively worked in Team Environment
A.2.		Tiles™ Training Course for Nexen in Dallas	Works effectively with clients
A.3.		dTIPS-3 planning meetings, testing, and demonstrations	Establishes direction and aligns people
B.	China		Deliver results w/in ethical boundaries
B.1.		Ji Dong Oilfield, final report, maps, and drilling locations	Do whatever it takes to deliver results
B.2.		Tarim Oilfield, final presentation, maps, and drilling locations	Gets the job done
B.3.		DaQing Oilfield, intermediate presentation and negotiations	Exhibited QHSE Leadership watching out for Fred Hilterman on report trip
B.4.		Tuha Oilfield, initiated project	Secures necessary buy-in from people
B.5.		Managed, as much as possible, relationship with China Representative: Jialn Yan and brother's company Geo	Worked within ethical boundaries
B.6.		Drove translation and publication of Fred Hilterman's book into Chinese	Not content with the status quo
C.	Interpretation		Acts as a role model
C.1		Provided Landmark licenses, which would cost \$24,000 per month to lease or \$13,700 per month for a 4 month lease (\$164,400 annually), used on China and other projects	Increases performance through innovation and improvement
C.2.		Supported Tecton Albuquerque interpretation project: 1. helped sell the idea of integrating gravity, magnetics, topography, 2-D seismic, wells, and AVO work; 2. made office available when Tecton wanted to visit and interpret their data to derive drilling locations; 3. reviewed and made comments on results	Uses teams and/or individuals relationships to facilitate problem solving and to achieve alignment and synergy
D.	Marketing		Know how to create a market preception
D.1.		EAGE Paper: "AVO and Seismic Processing Implications from a Regional Database of Velocity and Other Acoustic Rock Property Trends," H.R. Nelson, Jr.; S.R. LeRoy; L.R. Denham; P.J. Desai; M.E. Guthrie; and M.A. Dunn	Communicates to transfer information
D.2.		SEG New Orleans: Fulfilled Booth Duty Assignments and Attended Papers	Works effectively with clients
D.3.		Industry Marketing Survey and internal lunch & learn on Fred Hilterman's "Gas vs. Fizz Gas" Technology: whether to introduce through Lunch & Learn vs. Public Seminar	Transfer of critical information
D.4.		Created Marketing Handouts: 1. Full Service Geophysical Contractor; 2. Interpretation Services; 3. North Sea Tile™.	Knowledge of specific job
D.5.		Helped Les Denham with presentation for SEG	Ability to influence individuals
D.6.		Helped Brian Schulte with presentation for CSEG including internal lunch & learn and January GSH presentation	Ability to influence individuals
D.7		Pemex: 1. Ciudad del Carmen fault shadow presentation; 2. Seismic Fault Trend Attribute Presentation; 3. Multiple Services Presentation; 4. Deepwater Presentation; 5. Knowledge Backbone™ Presentation; and 6. S <sup>3</sup> - FLASH Proposal (Systems, Software, Simulation - Faults, Lithology, Amplitudes, Seismic, Horizons).	Works effectively with GDC representative in Mexico, Luis Vertiel, and with the client
E.	Sales Support		Effectively works in a Team Environment
E.1.		BP purchase of SEG-Y Rock Property Volumes	Works innovatively with clients
E.2.		Mompos, Columbia Project: sold on integrated project and long-term technical partner	Works effectively with clients
E.3.		Callon Presentation	Knowledge of specific job
E.4.		Kerr-McGee - China	Communicates to transfer information
E.5.		Petrobras Proposal	No Response
E.6.		Angola Presentation	No Response
E.7.		Sonotrach Hamra-Quartzite Presentation	No Response
E.8.		Turmile Overseas: created set of management resumes; got working agreement signed; Indonesia Burton I & Burton II; Benin; Russia Kursk; Texas Glass Mountain	Failed project
E.9.		Vetra: fracture attribute presentation, two proposals	Failed project
F.	Create New Opportunities:		Increase performance through innovation
F.1.		Arranged for GDC to join the University of Houston CAGE Research Consortium	Builds and maintains network
F.2.		Prototype of the On-Line Ward Abbott Atlas - stratigraphic patterns in outcrop, from well logs, and on seismic sections	Mike ran it past friends at Shell No Response yet
F.3.		Helped negotiate getting II&T to work in the Geokinetics offices	Uses teams to solve problems
F.4.		Proposal to Mike Dunn: Geokinetics University Program	No Response yet
F.5.		Proposal to Fred Hilterman: The Exploration Game	No Response yet
F.6.		US Drilling History Infinite Grid™ spreadsheet, example for client and technology monitoring	No Response yet
F.7.		Proposal to Dot Mitchell: Knowledge Backbone™ Process Model to provide: 1. Framework for Best Practices; 2. Checklist; and 3. Quantitatively optimizing of mergers	Promised to get back with me Hasn't yet
F.8.		Proposal to Jim White: Seismic Acquisition Best Practice Process	No Response yet